# **VEMURU GOPICHAND**

## LECTURER,

### **Department of Commerce**

Qualification: M. com

Date of Joining in Teaching Field: 01-06-2005 Date of Joining in this Institution: 01-06-2005

Total Experience: 18

Area of interest: Marketing

#### Research Papers published at National / International Journals:

| S. No | Title of the paper   | Journal<br>Name | ISSN/<br>ISBN No | Issue        |
|-------|--|-----------------|------------------|--------------|
| 1     | A Paper on Customer relationship management.   | JETIR           | 23495162         | Nov-2018     |
| 2     | A Study on Employ welfare and wellness.  | IJRESM          | 25815792         | July-2019    |
| 3     | A Study on Training on employs at Vijaya diary.  | IJRESM          | 25815792         | April-2019   |
| 4     | A Study on Flexible Human Management<br>and Firm Innovativeness with reference to<br>Mediating Role of Innovative Work<br>Behavior | JETIR           | 2349-5162        | December2020 |
| 5     | A Study on Consequences Of Globalization on Domestic Safety  | IJCSPUB         | 2250-1770        | October 2022 |



#### Seminars / Conferences/ Workshops/Fest Organized

| S. No. | Workshop/Seminar/              | Title of the Workshop/Seminar/                           | Date    |
|--------|--------------------------------|--|---------|
|        | Conference                     | Conference   |         |
| 1      | NATIONAL LEVEL                 | TALENTO 2K19   | 2010 20 |
| 1      | (Commerce Fest)                | TALENTO 2R19   | 2019-20 |
| 2      | NATIONAL LEVEL (Commerce Fest) | MARVEL   | 2020-21 |
| 3      | NATIONAL LEVEL                 | THE IMPACT OF DIGITAL ONLINE CLASSES ON HIGHER EDUCATION | 2020-21 |
| 4      | NATIONAL LEVEL                 | GROW WITH SBI  | 2020-21 |
| 5      | NATIONAL LEVEL                 | TAX PLANING AND  | 2020-21 |
|        | TWITOTIAL LEVEL                | MANAGEMENT   | 2020-21 |
| 6      | NATIONAL LEVEL                 | EMERGING TRENDS IN                                       | 2020-21 |
|        |                                | CCOMMERCE AND BUSINESS                                   | 2020-21 |

#### Seminars / Conferences/ Workshops Attended

| Sl.<br>No. | Workshop/Se<br>minar/<br>Conference | Title Of The<br>Workshop/Seminar/<br>Conference  | Date                     | Organized By                        |
|------------|-------------------------------------|--|--------------------------|-------------------------------------|
| 1          | National<br>Seminar                 | Agricultural Credit By<br>Commercial Banks   | 21& 22<br>July 2006      | S D M S M<br>Kalasala<br>Vijayawada |
| 2          | National<br>Seminar                 | Vaggeyakarulu-Kshetrayya<br>Visisitatha  | 17 & 18<br>June 2009     | V.S.R Govt.<br>College Movva        |
| 3          | National<br>Seminar                 | Managing Self And Others   | 13 &14<br>August<br>2009 | The Hindu<br>College MTM.           |
| 4          | National<br>Seminar                 | Corporate Social<br>Responsibility: An<br>Organization Perspective                             | 10 & 11<br>Sept2009      | KRISHNA<br>UNIVERSITY<br>MTM        |
| 5          | National<br>Seminar                 | Best Practices In Higher<br>Educational Institutional<br>With Special Reference To<br>Teaching | 30-Jan-<br>2010          | Sir C.R. Reddy<br>College , Eluru   |

| 6  | National<br>Seminar      | The Role Of Service Sector<br>Enhancing "Quality And<br>Image" At Indian Market                         | 13&14<br>Sept-2010  | S D M S M<br>Kalasala<br>Vijayawada               |
|----|--------------------------|---|---------------------|---|
| 7  | National<br>Seminar      | Building Up A Prosperous<br>India- Thriving An<br>Entrepreneurial Spirit                                | 08-Oct-<br>2010     | P.V.P.S.I.T<br>Kanuru                             |
| 8  | National<br>Seminar      | Innovative Techniques Towards Quality Enhancement In Higher Education.                                  | 29&30-<br>July-2011 | MARIS STELLA<br>College,Vijayawa<br>da            |
| 9  | National<br>Seminar      | Demonetization- Effect On<br>Common man   | 16-Dec-<br>2016     | DNR College ,<br>Bhimavaram                       |
| 10 | National<br>Seminar      | India's Demonetization<br>Policy – Prospects And<br>Challenges  | 23&24-<br>Jan-2017  | AG&SG<br>Siddhartha<br>Degree College,<br>Vuyyuru |
| 11 | International<br>Seminar | New Strategies For<br>Transforming Rural<br>Development Issues And<br>Challenges                        | 18&19-<br>Dec-2019  | KBN College,<br>Vijayawada                        |
| 12 | National<br>Symposium    | New Vistas Of Global Economic Slowdown With Special Reference To India – Strategic Reforms For Recovery | 2020-21             | Govt Degree<br>College                            |
| 13 | National<br>Webinar      | nal Effective Online Learning   |                     | NMKRV College                                     |
| 14 | National<br>Webinar      | Challenges And<br>Opportunities In Higher<br>Education In Covid -19<br>Scenario                         | 2020-21             | St. Joseph Degree<br>College                      |
| 15 | National<br>Workshop     | Strategies And Employment<br>Opportunities For Faculty<br>And Management Students                       | 2020-21             | Lingaya's<br>College                              |
| 16 | International<br>Webinar | The Role Of Personal And<br>Technology In Higher<br>Education Postcovid-19                              | 2020-21             | Ch.S.D.St<br>Theressa College ,<br>Eluru          |

| 17 | National<br>Webinar                             | HR As A Business Partner In<br>The Post Covid-19 Scenario                                  | 2020-21 | Gayathri Vidya<br>Parishat     |
|----|---|--|---------|--------------------------------|
| 18 | National<br>Webinar                             | Custoin also Mana some ant Of  |         | Gayathri Vidya<br>Parishat     |
| 19 | International<br>Webinar                        | India Economy During   |         | Sir CR Reddy<br>College ,Eluru |
| 20 | National Webinar Diverse Thinking In New Normal |  | 2020-21 | Jain College                   |
| 21 | National<br>Webinar                             | Test The Knowledge On<br>Commerce And Management   | 2020-21 | SPW Degree & Pg<br>College     |
| 22 | National<br>Webinar                             | Plastic Versus Bio Plastic<br>From Environment &<br>Sustainable Point Of View              | 2020-21 | Tirumala Eng.<br>College       |
| 23 | Online<br>Presentation<br>Webinar               | New Challenges &<br>Opportunities In<br>Management Education<br>Covid-19 Pandemic Scenario | 2020-21 | Annamacharya                   |
| 24 | National<br>Webinar                             | Management<br>Education & Covid-19   | 2020-21 | Swarna Bharathi                |
| 25 | National<br>Webinar                             | New Education Policy<br>Implication To HR  | 2020-21 | P.B Siddhardha<br>College      |

| 26 | National<br>Webinar | National Education Policy<br>2020 2020-21                        |         | Ves's Sarvajanik                           |
|----|---------------------|--|---------|--|
| 27 | National<br>Webinar | Impact Of Covid-19 On<br>Indian Economy                          | 2020-21 | TJPS College,<br>Guntur                    |
| 28 | National<br>Webinar | Gst & Its Impact On Indian<br>Economy                            | 2020-21 | TJPS College,<br>Guntur                    |
| 29 | National<br>Webinar | Industry Academia<br>Innovative Practice                         | 2020-21 | Dr. L.B. College                           |
| 30 | National<br>Webinar | Today's Vision For Youth   | 2020-21 | CCE  |
| 31 | National<br>Webinar | Indian Capital Markets – The<br>Road A Head                      | 2020-21 | P.B. Siddhardha<br>College ,<br>Vijayawada |
| 32 | National<br>Webinar | New National Education<br>Policy-2020                            | 2020-21 | P.B. Siddhardha<br>College ,<br>Vijayawada |
| 33 | National<br>Webinar | The Impact Of Digital<br>(Online) Classes On Higher<br>Education | 2020-21 | AG&SGS                                     |
| 34 | National<br>Webinar | Disaster Risk Reduction<br>Awareness                             | 2020-21 | A.N.U., Guntur                             |

| 35 | National<br>Webinar        | The Impact Of Digital Online<br>Classes On Higher Education                              | 2020-21 | A.G.&S.G.S                             |
|----|----------------------------|--|---------|--|
| 36 | National<br>Webinar        | Veyyela Telugu Sataka<br>Sahityam- Samalochana<br>Samakaleena Katha                      | 2020-21 | Banaras Hindu<br>University            |
| 37 | International Work Shop    | Tax Planning & Management  | 2020-21 | Govt College                           |
| 38 | National<br>Work Shop      | Shape Your Future-Share Not<br>Your Ideas  | 2021-22 | Govt Degree<br>College ,<br>Avanigadda |
| 39 | International<br>Webinar   | Women Entrepreneurship-<br>Opportunities And<br>Challenges                               | 2022-23 | Srr And Cvr<br>Degree College          |
| 40 | International<br>Work Shop | Research Methodology –<br>An Interdisciplinary<br>Approach                               | 2022-23 | Ag&Sgs                                 |
| 41 | National<br>Conference     | Emerging Trends In Business<br>Management  | 2022-23 | Andhra Loyola<br>College               |
| 42 | National Conference        | A Study Of Impact On Russia<br>Ukraine War Global Impact<br>On Indian Logistics Business | 2022-23 | Andhra Loyola<br>College               |
| 43 | National<br>Seminar        | Recent Trends In Financial<br>Services In India  | 2022-23 | Govt. Degree<br>College,<br>Avanigadda |
| 44 | National<br>Work Shop      | Road map and Action Plan for EISCs in A.P.   | 2022-23 | VIT University ,<br>Amaravathi, A.P.   |

#### $\label{lem:participation} \textbf{Participation in FDP} \, / \, \textbf{Training programmes:}$

| Sl.<br>No. | Title Of The FDP   | Date                  | Organized By                             |
|------------|--|-----------------------|--|
| 1          | Accounting Standards   | 28&29<br>March 2019   | AG&SG Siddhartha College ,<br>Vuyyuru    |
| 2          | GST  | 29&30<br>April 2019   | SDMSMK, Vijayawada                       |
| 3          | Companies ACT-2013   | 03 June 2019          | AG&SG Siddhartha College ,<br>Vuyyuru    |
| 4          | GST Using Tally Release 6.6  | 15 May 2020           | P.B. Siddhartha, Vijayawada              |
| 5          | Tools for Online Classroom<br>Post Covid-2019  | 18 to 20<br>May 2020  | P.B. Siddhartha, Vijayawada              |
| 6          | Online Teaching Tools for<br>Video lecturing & Digital E-<br>Learning.   | 19 to 23<br>May 2020  | Sir C.R Reddy College, Eluru.            |
| 7          | Challenges and Opportunities in Higher Education in Covid-19 Scenario  | 27&28 May<br>2020     | ST.Joseph Degree College,<br>Vijayawada. |
| 8          | Recent Trends in Taxation  | 29 May 2020           | SDMSMK, Vijayawada                       |
| 9          | New Challenges in Business<br>Management – A Strategic<br>Approach   | 8 to 10 June<br>2020  | Andhra Layola College,<br>Vijayawada.    |
| 10         | New age Teaching   | 15 to 19<br>June 2020 | Patrician                                |
| 11         | Unleashing Power of commerce in Digital Era: Global Trade, Business warfare, Levis, Missive learning pedagogy & Business analytics | 20 July 2020          | CCE, Vijayawada.                         |

| 12 | Filing of Income Tax returns-law & Procedure             | 25 July 2020       | P.B. Siddhartha, Vijayawada |
|----|--|--------------------|-----------------------------|
| 13 | Emerging Concepts in<br>Commerce & Management<br>Studies | 5 Aug 2020         | Adikavi Nannaya University  |
| 14 | Advanced Reached methodology and data Analysis.          | 3 to 9 Oct<br>2023 | CMR University, Bengaluru   |

#### **Personal Information**

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